



ANNUAL REPORT

2017 - 2018

Let's make **education a reality** for deaf children across Pakistan.



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INTRODUCTION TO FESF

Family Educational Services Foundation (FESF) is a non-profit educational organization dedicated to enhancing the quality of life for all members of the community, especially those who are disadvantaged. We invest in educational development and services enabling recipients to gain competency and self-sufficiency.

Zakat Eligibility and Tax Exemption Details

Donors in Pakistan:

Donors can claim income tax credit on all donations as they are tax exempted. FESF is eligible for Zakat donations and approved by the Zakat and Ushr Dept., Govt. of Sindh. Zakat donations are collected and utilized under the supervision of a 3-member Shariah advisory committee headed by Mufti Ibrahim Essa. Zakat funds are kept in a separate Shariah compliant bank account and expensed according to Shariah guidelines.

Donors in USA:

FESF is a partner of I-Care Fund America Inc., a 501(c)(3) tax exempt organization in the USA. I-Care will provide receipts that can be used to claim tax exemption from the IRS in the USA. Their Federal Tax Identification Number (EIN Number) is 262437362.

Donors in Canada:

FESF is a partner of Human Concern International in Canada with tax exempt status having Charitable Registration Number: 107497125RR0001.

Donors in UK:

FESF is a partner of Being Humanitarian in UK with tax exempt status having charity number 115758.

Legal Status

FESF is set up under a license from the Securities and Exchange Commission of Pakistan under section 42 of the Companies Act, 2017, Approved U/S 2(36)(c) of the Income Tax Ordinance 2001, read with I.T. rule 214 and 220 of tax rules 2002. FESF accounts are audited by Deloitte Yousuf Adil.

PCP Registration

In line with government policy, FESF is a registered organization with Pakistan Centre for Philanthropy (PCP).

FESF at the United Nations

FESF is honored to be a consultative member of the United Nations Economic and Social Council (ECOSOC), and part of a select number of organizations that are helping to formulate and implement programs in support of the Sustainable Development Goals (SDG's) - both in Pakistan and globally.

FOUNDER'S NOTE



“ In the past two decades plus, Deaf Reach has grown from one small classroom of deaf students with dreams to a full-fledged program with national impact.

Following are some of the major accomplishments of this past year:

Pakistan Sign Language Learning Resources announced as winner of the prestigious Wise Award 2018, with ceremony at the United Nations in New York City on Sept 22nd.

Two 16 yr. old Deaf Reach students given a 5-year residential scholarship to the American School for the Deaf, Hartford, CT, USA.

- Custom-built new campus launched in Sukkur in partnership with Sindh TEVTA and USAID welcomed 250 deaf students to start the new school year.
- 1,000 PSL Learning Units (a self-contained off-line repository of digital learning resources) distributed FOC to over 250 schools/centers working with deaf children across Pakistan – reaching upwards of 20,000 students and teachers.
- Rabia Aslam, a 24-yr. old Deaf Reach College student, chosen as country representative to the Global Disability Summit in London, July 24th 2018.
- PCP Certification awarded to FESF with an outstanding score of 87%.

Our [EduServe](#) team also made great progress this year:

- Partnered with 8 other youth-focused organizations to implement the Azme Naujawan Program, an initiative to provide training in 21st Century skills to youth in six districts of Karachi.

Continued to contribute to the development of the Hum Aawaz Program, a country-wide networking platform for civil society.

- Conducted 14 MOVE Programs across Pakistan for 477 youth who rolled out 76 social action projects directly benefitting 14,891 community members.

We are honored to share this journey with you, and I would like to personally thank you for your continued support and encouragement in helping us to achieve the great impact highlighted here.



Richard Geary

Founder

OUR PROGRAMS

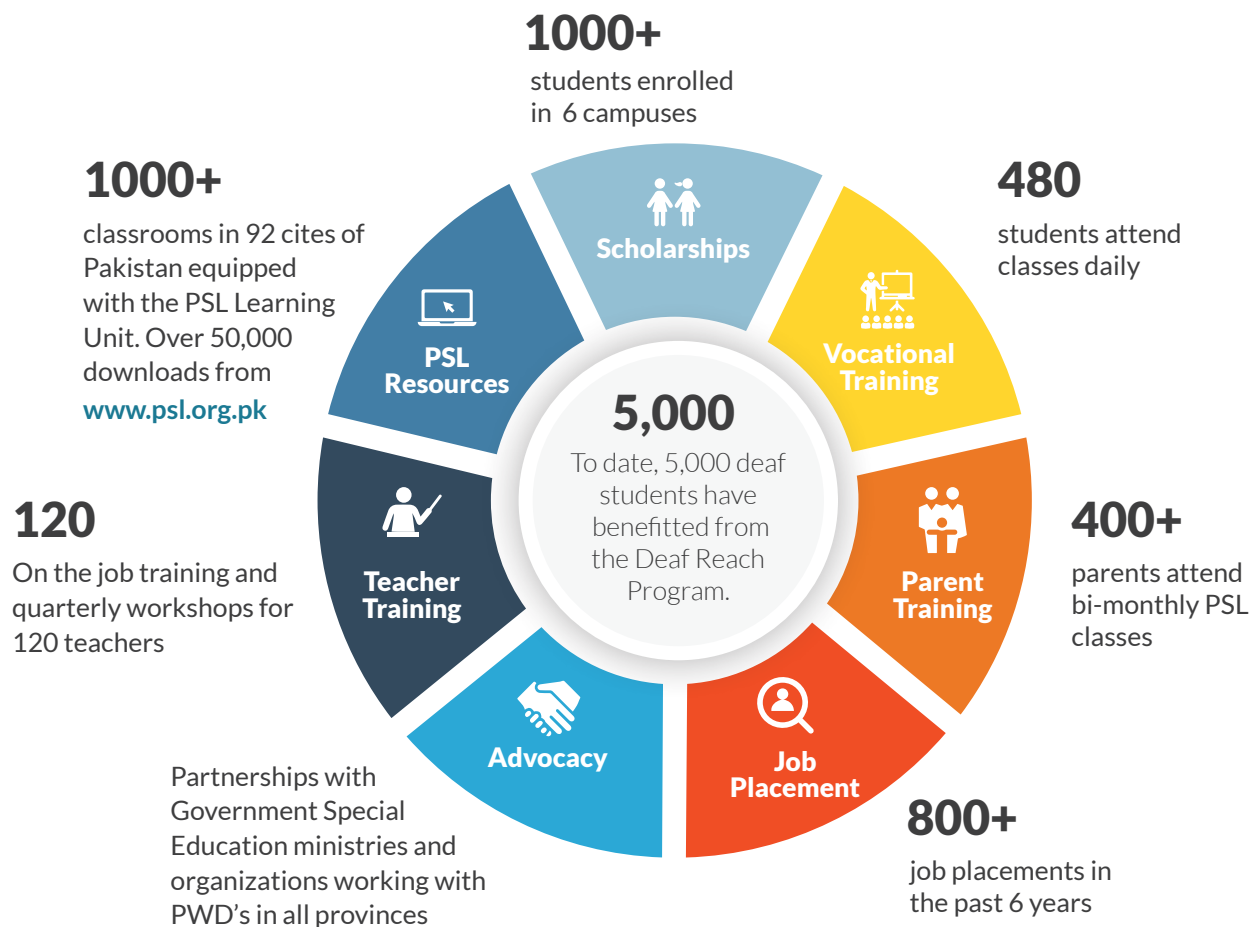
Deaf Reach

Schools | Training Centers | Colleges

Less than 5% of over 1 million deaf children in Pakistan have access to education.

The Deaf Reach Program is working to meet the great need for Deaf education in Pakistan. The program's innovative and holistic approach focuses on education and skills training for deaf children and youth; development of teachers and interpreters; Pakistan Sign Language programs for parents and communities; advocacy; job placement; and the creation of educational resources for the Deaf.

www.deafreach.com





The EduServe Program focuses on capacity building of youth, parents, teachers and corporate employees. Our training programs are crafted to provide quality educational experiences and opportunities through an experiential and holistic approach, enabling participants to reach their full potential.

www.eduserve.com.pk



AWARDS AND ACCOLADES

WISE Awards 2018

The World Innovation Summit for Education (WISE), an initiative of Qatar Foundation (QF), announced FESF's "Technology-Based Deaf Education" as one of the six winners of the 2018 WISE Awards. Each year, the WISE Awards recognize and promote six innovative projects from across the world that are addressing global educational challenges, making this a big win for both Pakistan and Deaf education.

P@SHA Awards

Deaf Reach won Pakistan's prestigious P@SHA 2018 Award in the Education category for the PSL Learning Units tech-based resources, deployed across Pakistan.



WISE Awards 2018



P@SHA Awards 2018



I-Care Awards 2017

I-Care Awards 2017

FESF was a recipient of the i-Care Awards 2017. This prestigious award honors outstanding organizations that have established themselves as leaders in providing innovative solutions to social problems in Pakistan. i-Care Foundation is a donor-advised fund in Pakistan with 99 organizations under its umbrella and is also set up as a non-profit (501c3) in the USA.

Deaf Reach wins International School Award 2017

Deaf Reach School and College Karachi was the proud recipient of the International School Award 2017, a project of British Council's Connecting Classrooms - Schools Online Program. The International School Award is a globally recognized accreditation awarded to schools who successfully demonstrate an outstanding development of the international dimension in their curriculum.

FOUNDER'S STORY



“

Our vision is to make education a reality for deaf children across Pakistan, and show the world that the Deaf can do anything if given the opportunity.

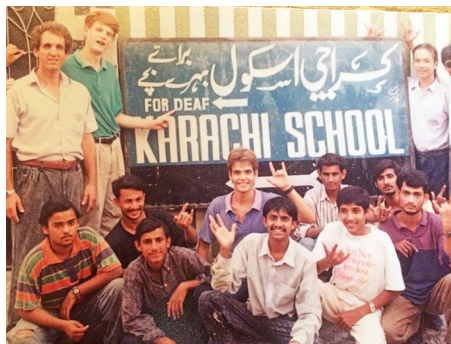
Richard and Heidi Geary

We are parents of a deaf child...

That short statement encapsulates a long story – one filled with much heartache and difficulties, a lifetime of challenge and change, and ultimately our growth into a role of service that we never could have imagined.

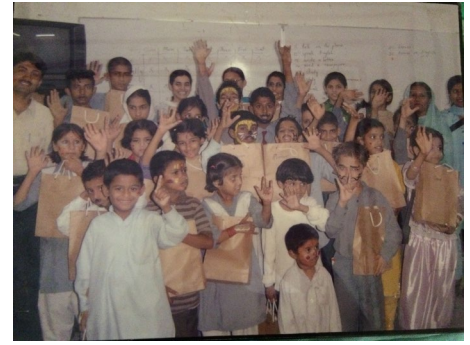
“Your child is handicapped,” the doctor said – perhaps the most difficult words a parent can ever hear. In 1975 our one-year old son, Michael, became profoundly deaf from acute meningitis. His early years were very difficult as we didn’t know how to communicate with him and days often ended in tears of frustration. We were trying so hard to make him “normal” by teaching him how to speak, and it was only some years later that we came to understand that for a profoundly deaf child sign language is the best medium of communication and opens up the world to him!

As difficult as it can be to have a child with a disability, we came to realize that in the shape of our son we’d been given a gift. What seemed like a terrible burden ultimately taught and equipped us to be able to help others with the same challenges. Little did we know then that what we learned caring for that one child would ultimately enable us to change the lives of many.



As we sought to educate ourselves about Michael’s needs and future, we were quickly confronted with the paucity of resources available to the Deaf and their families – particularly in developing countries. In 1983 we launched the Deaf Reach tuition program for deaf teenagers in Manila, Philippines. From there we spent some years in India, again working with deaf teenagers until making Pakistan our home where we have been happily settled now for the past 30 years.

Our experience in the non-profit development sector and as parents of a deaf child enabled us to apply our skills towards further developing and growing the Deaf Reach Program in Pakistan. This began in 1995 with a small donated one-room classroom where we provided literacy, IT and English skills to young deaf adults, assisting them to find employment. Shortly thereafter, we started classes for 12 small deaf children whom we transported daily from Baldia Town, a Karachi slum area 20 km away.



From those small beginnings, the Deaf Reach Program grew into the present 6 large schools in 6 cities across Pakistan, providing a transformational education from Pre-KG to College for thousands of deaf children, nearly all of whom are from low-income family backgrounds. Via our in-house Teacher Training Program, Deaf Reach has trained and developed very capable and confident local teachers and management, 50% of whom are deaf themselves. This entrepreneurial initiative and growth was made possible through the generous support and partnership of local philanthropists and donors who have helped the program continue to move forward.

From the start we could fully understand and sympathize with the heartache faced by parents, especially those in rural areas and of low education backgrounds, who were at a loss on how to raise their deaf children due to lack of awareness and non-availability of local resources and information. One of our first efforts was to start the Parent Training Program which has continued to this day. All parents of our students attend classes on alternate Saturdays where they learn to understand the needs of their children, and gain sign language communication skills.

Deaf Reach Schools provide an enabling and nurturing environment for students to learn and grow and ultimately become self-reliant. We are excited to soon be starting a BA Program, a milestone for Deaf Reach and one of the few higher education programs for deaf students in Pakistan, which will also lead to greater job opportunities. Via our Job Placement Program over 800 deaf young adults have been employed in a variety of jobs, as well as being hired as teachers and managers in our Deaf Reach School system.

As part of advocacy and outreach our team also focuses on the development of Pakistan Sign Language (PSL) learning materials. These award-winning educational resources are available online, and are being used in schools and homes across the country, capacitating teachers and parents, and improving the education of tens of thousands of deaf children.

Our son passed away many years ago in a tragic accident, but the Deaf Reach Program is his legacy. His life changed our lives, and in turn the lives of many others have been changed. We are very grateful for our children, Michael's siblings, who continue to be an integral part of this amazing life journey. Further, we want to acknowledge our friends and donors, and particularly each of our teachers, staff, and FESF team members – it is their dedication, passion and commitment that has made all of this possible.

Let's continue to work together to make education a reality for deaf children across Pakistan and show the world that the Deaf can do anything if given the opportunity. In closing, we'd like to share one of our favorite quotes that has often strengthened us in challenging times:

In order to complete our life journey successfully, it is vital that we turn each and every tear into a pearl of wisdom, and find the blessing in every difficulty." - Anthon St. Maarten

With our sincere appreciation,

Richard & Heidi Geary

MILESTONES

New Deaf Reach Sukkur Campus Opens

The new Deaf Reach Sukkur campus opened for the school year to happy cheers from the Deaf community for their “dream come true!” The new purpose-built campus currently caters to 250 students, daily picking up children from towns and villages within a 60 km radius.



Special thanks to Sindh Chief Minister, Murad Ali Shah, for inaugurating the new campus, and to USAID Small Grants and Sindh Planning and Development for the set up and furnishing.

We look forward to continued donor support to enable us to increase the number of beneficiaries and enable students on the waiting list to enrol.

Rabia Aslam represents Pakistan at the Global Disability Summit 2018

Rabia, our 24 year old student from Deaf Reach College, Karachi Campus was selected as Country Representative, Pakistan to attend the Global Disability Summit in London on 24 July 2018. She was accompanied by Ms. Naila from Deaf Reach as her interpreter.

The aim of the summit was to galvanize the global effort to address disability and inclusion, particularly in developing countries, and to act as the starting point for major change on this neglected issue.



Rabia is one of our first batch of students and is currently employed as a Teacher Trainee. She is a young and confident individual and believes she can achieve excellence in her education and her career despite the negative perception and marginalization of the Deaf community in Pakistan. Rabia’s goal is to instill this same confidence in young deaf children as she pursues her teaching career.

Rabia was one of only three Pakistanis chosen as country delegates. She was able to represent deaf individuals in Pakistan, tell their story, and share how they are working to create a more inclusive society across the country.

Usman and Babar – The 1st Deaf Pakistani Students to be Awarded Scholarships to American School for the Deaf (ASD)

Give a hand to Usman Ghani and Mohammad Babar, both 16 years old, who have been accepted into the prestigious American School for the Deaf on a five-year full scholarship! These exceptional Deaf Reach students have an opportunity to study at the oldest and largest school for the Deaf in the United States, based in Hartford, Connecticut.

Usman and his three deaf siblings are students in Deaf Reach School, Karachi, his family hailing from Haripur, KPK. Usman's parents are also deaf, and his mother is an experienced KG instructor at the Karachi campus. Usman joined Deaf Reach in 2010 and completed his matriculation this year. Being raised in a Deaf family, he is a very confident individual. In addition to being academically proficient, he is a gifted artist and has won recognition at several art competitions, including the Toyota Dream Car Art Contest, Fulbright Outreach & Education USA, OPENART 2016 and more.

Babar and his younger deaf brother have been studying in Deaf Reach Rashidabad School since 2016. Because his family lives in a faraway town, Babar resides at the Deaf Reach hostel during the school week. His family is very supportive and they are thrilled that their sons are receiving quality education. Babar has always been a high achiever in curricular studies and shows special interest in English and math.



Babar and Usman

CAPACITY BUILDING

Deaf Reach Hosts Students from Skardu

Deaf Reach Rashidabad hosted 17 deaf students aged 5 – 12 along with 8 staff members from Nergis Khatoon Health and Education Foundation (NKHEF), based in Skardu, Gilgit-Baltistan. Because of the cold weather, students in Gilgit-Baltistan are unable to attend school in winter months. NKHEF students attended Deaf Reach Rashidabad for 4 months, inclusive of free accommodation and meals. NKHEF teachers also received training on best methods for Deaf instruction.

Deaf Reach Conducts Annual Regional Workshop

All Regional Managers, Principals, Vice Principals and senior teaching faculty members attended Deaf Reach's annual workshop. Through these training sessions, workshop attendees brainstorm and identify various techniques and solutions to maximize their potential and enhance the learning experience of Deaf Reach students in the coming year.

Seminar at Karachi University

Deaf Reach trainers conducted a seminar, "Introduction to Deaf Culture and Pakistan Sign Language", for the students of B.S. Special Education, University of Karachi. The presentation gave an insight into deaf education in Pakistan and how Deaf Reach is working to create opportunities for deaf children by providing them with quality education. Later, 80 K.U. students toured Deaf Reach School and College to observe academic and vocational training in action, with some students further interning as volunteers.

DELEGATIONS HOSTED AT DEAF REACH

Executive Director of American School for the Deaf hosted by Deaf Reach

Mr. Jeff Bravin – Executive Director of American School for the Deaf (ASD) and his family toured the Deaf Reach campuses in Karachi, Hyderabad and Rashidabad. The Bravins, visiting Pakistan for the first time, were impressed to see the quality of the Deaf Reach programs, and as a result offered a 5 year scholarship opportunity for 2 of our students. ASD was founded in 1817 and is the oldest and largest school for the Deaf in America.



“

This journey is the beginning of many new friendships and the bond for us to work together.

Mr. Jeff Bravin

Visitors at Deaf Reach School – Rashidabad

Deaf Reach welcomed **Air Chief Marshal Sohail Aman, former TDAP CEO S.M. Muneer, well known cricketer Shoaib Akhtar**, and 40 other distinguished guests at Deaf Reach Campus, Rashidabad. The visitors were impressed by the standard and quality of the facilities and appreciated the dedicated efforts of the management and faculty as well as the noticeable happiness of the children and teachers.

EVENTS FOR THE YEAR 2017 – 2018



KFC - Children's Benefit Concert 2017

A Children's Benefit Concert, sponsored by KFC, was held on the 7th of December, 2017 at PAF Museum in celebration of International Disability Day. More than 4,000 disabled and less privileged children and their staff from over 40 institutes and schools from Karachi and Hyderabad attended. Over 130 volunteers from local schools and colleges worked tirelessly to ensure an organized and successful event. TV Host Faizan Haqee compered the 3-hour event, which featured exciting live performances by artists Faakhir, Fuzön, and Shazia Khushk.

Golfers Tee Off in Support of Deaf Education

Defence Authority Country & Golf Club hosted Deaf Reach's 3rd Annual Charity Golf Tournament. More than 70 avid golfers played an 18-hole tournament in support of Deaf Reach. At the closing awards lunch, participants were treated to a moving performance of Nusrat Fateh Ali Khan's 'Wohe Khuda Hai' in Pakistan Sign Language by the Deaf Reach students.



Children's Literature Festival

The students from Deaf Reach Nawabshah performed the National Anthem in Pakistan Sign Language at the Children's Literature Festival which was attended by a large number of educational institutions, individuals and organizations.

Jashan-e-Azadi Sports Festival, 2017

The Jashan-e-Azadi Sports Festival, 2017 was held between Deaf Reach School Rashidabad, TCF School and SST Public School. Deaf Reach won four trophies - our champs never cease to make us proud!



CANADIAN DONORS IN SUPPORT OF DEAF REACH



**HUMAN CONCERN
INTERNATIONAL**

HCI supports the Deaf Reach Skills Training Program

Mr. Syed Zamir ul Hasan and Mr. Syed Abdullah Hasan from Human Concern International (HCI) Canada, visited Deaf Reach campuses in Karachi, Hyderabad and Rashidabad. HCI has been sponsoring our skills training program since 2012, helping us to equip our students with marketable skills and making them self-reliant. Many thanks for their continuous support of the Deaf community in Pakistan.



**COIN
CANADA**

COIN facilitates Karachi Campus

We had the pleasure of welcoming Mr. Ahmed Dean Shaikh, Dr Yakub and Mr. Jamal from Children of Islamic Nations, Canada (COIN) at Deaf Reach School and College, Karachi. COIN has sponsored 20 computers and our Skills Training Program. They also provide uniforms and school supplies for our students. COIN'S support is helping to meet the needs of our students, the majority of whom come from low-income families.



**MUSLIM WELFARE
CENTRE**

MWC Supports Deaf Reach Students

Muslim Welfare Centre, Canada has increased the number of students they sponsor from 10 to 20 for the year 2017-18. Their generous contribution will see more students receiving free educational and vocational training. A big thank you to MWC for their long-term support of Deaf Reach. It was our pleasure to host their members Mr. Rehan Muhammad, Mr. Anis Mustafa and Mr. Kamran Ahmed at Deaf Reach School and College, Karachi Campus.

DEAF REACH AND GOVERNMENT PARTNERSHIP

We acknowledge the following departments of the Gov't of Sindh for their invaluable support in making education a reality for Deaf children:



- Special Education Department Govt. of Sindh for providing scholarships for deaf students.
- STEVTA for no-cost space utilization in Karachi, Nawabshah and Sukkur.
- Zakat & Ushr for assisting deserving deaf students.
- CDP-P&D for assisting with the set up at Deaf Reach Rashidabad and Deaf Reach Sukkur, and providing scholarships for students.

We are grateful to the Special Education Departments of KPK, AJK, Baluchistan, Punjab and Sindh for partnering in the distribution of the PSL Learning Unit to over 10,000 students.

PSL LEARNING RESOURCES

Transforming Deaf Education Through Technology

Visionary Approach to Deaf Education

There are over 1 million Deaf children in Pakistan, yet less than 5% have access to education. By developing Pakistan Sign Language (PSL) digital learning resources, Deaf Reach is working to make literacy, education and skills training accessible to deaf students nationwide and to capacitate teachers and families.

Awards



World Innovation Summit for Education,
funded by Qatar Foundation

Pakistan Association for Software Houses

It takes a village!



NETHOPE

Hardware and Distribution Partner



Content Partners



E-COM
(Private) Limited



Logistics Partner



Production Partners



Technology Partners

Special Education Departments of
Sindh, Punjab, Baluchistan, KPK, AJK

Govt. Partners

PSL Development Team

The PSL team is comprised of educators, teachers, sign developers, curriculum designers, animators and production experts who have collaborated to create a rich source of learning resources and training materials. The development team includes well respected leaders of the Deaf community and interpreters.



PSL PAKISTAN SIGN LANGUAGE

About PSL Learning Resources

Sign language learning resources at your fingertips, making them instantly accessible for students, teachers, parents and employers. Available free of cost on www.psl.org.pk



5,000

PSL IOS and Android app with 5,000 signs.

07 languages

PSL Book translated in 7 languages

PSL
Dictionary

Over 6,000 words in 70 categories in PSL, Urdu and English



50+
Stories

Over 50 richly illustrated and animated stories presented in PSL



250
Student Tutorials

Urdu, English and basic Math in PSL, with over 250 illustrated and animated tutorials.



150
Teacher Tutorials

Over 150 primary classroom based demos in PSL, to train teachers of the Deaf.



Iqra Literacy Program

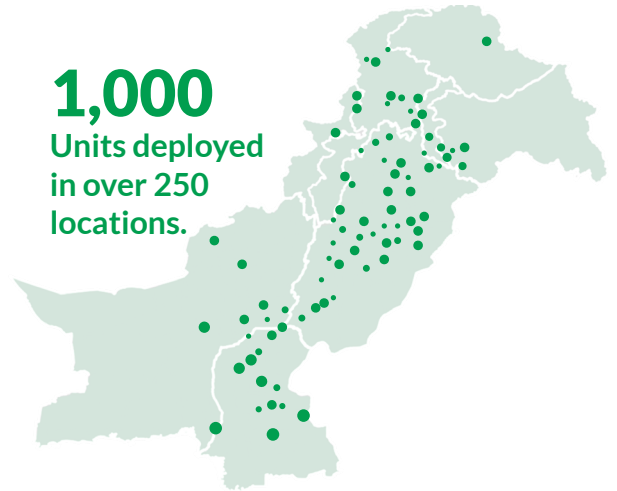
The IQRA Literacy Program is a first in Pakistan. It was designed exclusively for Pakistan by WISE Award-winning Dr. Ricardo Rosas and team from Santiago, Chile in collaboration with Deaf Reach and was adapted in PSL. It is an innovative software that teaches reading and writing skills for deaf children.

THE PSL LEARNING UNIT

A self-contained repository of learning resources



1,000
Units deployed
in over 250
locations.



The Pakistan Sign Language Learning Units (PLU) are a tech-based resource containing a wealth of stories, tutorials and literacy tools tailor made for Deaf education. These Learning Units have been distributed across Pakistan in 1000 classrooms located across 92 cities in the country and have enjoyed tremendous acclaim, both from the end-users and from international organizations. With the sponsorship of our logistics partner TCS, we were able to reach the farthest corners of the country to ensure access to Deaf communities across Pakistan.

The PSL Learning Unit is a mini computer (Raspberry Pi), mounted on a 24" HDMI Monitor with built in speakers, keyboard and mouse. The PLU was developed in partnership with Ejaad Tech, Designists and Azaad Labs with a development phase spanning over 2 years. The development and distribution of the PSLU was funded via a Net Hope Device Challenge Grant awarded to the organization.

The PLU hosts the following offline content: a 6,000 Word PSL Dictionary, PSL Animated Stories, Teacher Training Tutorials, Primary Level Tutorials, The IQRA Literacy Program, and more.

The PSL Learning Unit project was the proud recipient of the World Innovation Summit in Education (WISE) Award, which recognizes the most innovative and impactful approaches to urgent educational challenges worldwide. It was also announced as the winner of Pakistan's prestigious P@SHA 2018 Award in the Education category.





THE EDUSERVE PROGRAM

The EduServe Program focuses on capacity building of youth, parents, teachers and corporate employees. Our training programs are crafted to provide quality educational experiences and opportunities through an experiential and holistic approach, enabling participants to reach their full potential.

MOTIVATED VOLUNTEER EMPOWERMENT PROGRAM (MOVE)

The Motivated Volunteer Empowerment (MOVE) Program is an innovative leadership training program which has empowered over 10,000 youth across Pakistan to take action and respond to needs in society. This year, the MOVE program was implemented in private schools and colleges in Karachi. In addition, several sponsors made it possible for us to reach youth from less privileged backgrounds. Through a grant from Infaq Foundation, 8 less-privileged schools in Korangi, Orangi, SITE, North Nazimabad and Surjani town were able to participate in this program that centers on personality development, leadership skills, and community development.



76

Social Action Projects successfully developed and implemented by youth participants



477

youth participated in the programs. All of them implemented Social Action Projects



14

programs in schools and universities

MOVE IMPACT

(2017 - 2018)



5,300+

volunteer hours invested in the communities



15,000

community members benefited



100,000+ PKR

raised by the youth for their projects

MOVE Training



In-class Activities

Students from the Agha Khan School discuss community problems and solutions with their facilitator.



Certificate Ceremony

Students from The Learning Tree receive their certificates at the end of the program.

Social Action Projects and Campaigns



Environmental Preservation

Cleanup drives, plantation and recycling campaigns.



Basic Literacy

Setting up libraries, teaching street kids.



Enrichment Activities

Art classes, soft skills training.



Project Presentations

Participants of MOVE Infaq presenting their Social Action Projects.

Infaq Foundation Citizen Award

70 MOVE participants celebrated the year's achievements at a Citizenship Award Ceremony sponsored by Infaq Foundation.



MOVE Programs have reached the following locations



What They Say

“

I'm very lucky to be studying in a school, while there are kids my age out in the streets without that opportunity. The impact I created and the smiles we shared made a huge difference in both their lives and mine.

Areesha Jamal (Pathways British School)

“

MOVE gives a beautiful balance between training and practical experience in various aspects of volunteering. From fundraising to team building, from project management to execution, the MOVE Program covers so many angles and has given our students an experience which they can apply in their daily lives.

Fatima Hussain (Head of community services, Foundation Public School)

“

I am thankful to the Eduserve team for boosting my confidence by encouraging me during training and project work.

Laiba (DIL School)

“

The MOVE program has introduced a massive change in our school culture. Our students developed a library, and have a library period in our school syllabus.

Kiran Zehra (Principal, New Shaheen Cambridge School)

JUNIOR MOVE PROGRAM (JUMP)

The JUMP Program provides training and experiential activities to pre-teens ages 10 to 14, helping them to gain leadership skills and social awareness by implementing community centered activities.

JUMP was conducted at the School of International Education (SIE) in Gulistan-e-Jauhar and at the Agha Khan School, Garden. In total 37 students participated in 4 tasks: assessing community needs, implementing community initiatives, organizing a fundraiser and running an awareness campaign.

AZME NAUJAWAN (AEN) PROGRAM

EduServe partnered with 8 other youth-focused organizations to implement the Azme Naujawan Program, an initiative to provide training in 21st Century skills to youth in six districts of Karachi. The program offered holistic training and experiential learning in four areas: personality development, leadership skills, social action, and entrepreneurship.



163

Social Action
Projects



1,458

Youth Trained



65,000+

Community
Members Benefited



5,000

Volunteer Hours



830,000+ PKR

Raised by the youth for their projects

AeN Curriculum

FESF was the AeN project lead for the curriculum development. 44 modules in areas of personality development, social action, entrepreneurship and leadership were developed and resulted in 92 training hours for 1,458 youth.

Testimonials by Azme Naujawan Participants

“

We realize that we can take personal responsibility to serve our community and solve many of the common problems we face in our daily lives by ourselves.

Habiba (Sakhi Hassan Youth Center, Nazimabad)

“

My daughter was so shy, and had no idea how to speak in front of people. Now she is a confident individual who is able to contribute to discussions. The training has been so helpful in her personality development.

Mother of Fiza (Khadda Market Youth Center, Lyari)

“

The training sessions were very informative and well planned. I really enjoyed the hands-on approach to the modules and practical exercises.

Zainab Jahanzeb (Sultanabad)



Azme Naujawan Train the Trainer

A 20 day Train the Trainer program was held to build capacity in 40 AeN trainers who would train and mentor youth in 7 youth centers across Karachi.



FINANCIAL SUMMARY

FAMILY EDUCATIONAL SERVICES FOUNDATION INCOME AND EXPENDITURE ACCOUNT

	2018	2017
	Amount in Rupees	
Donations in Cash	276,450,501	165,447,891
Donations in Kind	2,965,218	1,227,490
Other Income	7,607,006	10,840,360
TOTAL INCOME FOR THE YEAR	287,022,725	177,515,741
Salaries/Benefits - Deaf Reach Program	93,493,862	75,370,174
Eduserve Curriculum and Training Project	32,160,843	7,279,181
Technology Based Deaf Education Project	38,278,434	-
Utilities	7,769,056	8,232,266
Rent, Rates and Taxes	7,899,291	7,395,808
Training Costs	2,427,422	6,884,172
Vehicle Running Expense	4,768,499	3,526,968
Student Lunch & Benefits	4,130,986	4,058,442
Repair and Maintenance	2,494,046	3,937,564
Events, Functions and Fund Raising Program	7,488,306	8,917,761
Consultancy and Professional Services Charges	166,000	-
Printing and Stationery	1,668,548	1,751,970
Insurance	1,052,737	1,010,215
Postage and Communication	1,180,186	986,663
Admin Expenses	8,191,773	8,802,334
Depreciation	7,975,139	7,734,081
Project Operational Expenses	10,871,439	5,307,627
TOTAL EXPENDITURE FOR THE YEAR	(232,016,567)	(151,195,226)
Income After Expenditure	55,006,158	26,320,515
Less: Project Designated Funds	(11,664,884)	(18,512,814)
Funds Allocated for Ongoing School Operations	43,341,274	7,807,701

External Audit Conducted By:

Deloitte Yousf Adil Chartered Accountants

HOW YOU CAN HELP

Education improves lives, breaks the cycle of poverty and ensures that all children, particularly girls, are empowered

Sponsorship Cost Breakdown (per year)

Enrolment for a student* (@Rs. 6000/month)	Rs. 72,000/-
A classroom of 15 students	Rs. 1,080,000/-
A primary or secondary section in one school	Rs. 6.480,000/-
A complete school, KG- Class 12 (180 students)	Rs. 12,960,000/-

* Enrolment sponsorship includes: Tuition, teachers' salaries, pick and drop service, academic and vocational supplies, uniforms, hot lunch, excursions, the Parent and Teacher Training Programs.

Bank Transfer or Check Deposit

Account Title : Family Educational Services Foundation
 Account # : 01-2412802-01 (All currencies)
 Branch Code : 72
 Bank Address : Standard Chartered Bank, World Trade Center, 10 Khayaban-e-Roomi, Boat Basin, Karachi, Pakistan
 Swift Code : SCBLPKXXXX
 IBAN Code : PK67 SCBL 0000 00 124 128 0201

Zakat Deposits

Account Title : Family Educational Services Foundation
 Account # : 01-2412802-02 (All currencies)
 Branch Code : 72
 Bank Address : Standard Chartered Bank, World Trade Center, 10 Khayaban-e-Roomi, Boat Basin, Karachi, Pakistan
 Swift Code : SCBLPKXXXX
 IBAN Code : PK40 SCBL 0000 00 124 128 0202

FESF Zakat Certification

FESF has appointed Mufti Ibrahim Essa, an Independent Shariah Advisor to ensure that zakat funds are used in a Shariah-compliant manner. Zakat donations are collected and utilized under the supervision of a 3-member Shariah advisory committee.

Donate via Visa/ Master Card and Online Services

www.fesf.org.pk/make-a-donation

www.deafreach.com/donate

Donors in USA, Canada and the UK are exempt from tax on donations.

Donate Etihad Miles:

<http://www.goo.gl.x3rxm>

Send Cheques To

Family Educational Services Foundation
 Office No. 302, Plot 16-C, Rahat Lane 3,
 Phase VI, D.H.A., Karachi, Pakistan
 Tel: +9221 3584 8428-29





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